

## 2025

## Institutional Investors Conference

- ♣ FROCH ENTERPRISE CO., LTD.
- <u>0</u> 2025/09/26







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#### **CONTENTS**



Company Profile



Operational Briefing **12** 



Q & A

03



- ◆Company Overview
- ◆Industry Properties
- ◆Main Products



















#### TAIWAN PLANT / CHINA PLANT / MOROCCO PLANT

#### Capital amount: TWD2,805Millions

	Located	Land Size	Number of Employees	SOURCE OF MATERIAL	
•	Tou-Liu City, Yun-Lin, Taiwan	211,389M2	AROUND 600	DOMESTIC 68% IMPORTED 32%	
*	Wuxi, Jiangsu, China	250,583M2	AROUND 300	DOMESTIC 100%	



#### >>> Industry Property <<

#### **Carbon Steel**

Carbon steel is with Carbon content from 0.02% to 2.0 % by weight, and small amount of Silicon, Manganese, Sulfur, and Phosphorus.

#### Hardness

Cost



#### **Stainless Steel**

Stainless steel is with
Ni, Mo, Cr, Mn and other
elements. Among them, Ni, Mo
and Cr are the most important
elements for corrosion resistant
capability of stainless steel.

#### **Corrosion Resistant**

Moisture Resistant & High-Temperature Resistant



## Industry Property

Material	201	204	304	316	430	
Chromium Anti-Rust	18%	18%	18%	18%	18%	1
Nickel Anti-Acid and Alkali	3.50%	2%	8%	10%	0%	
Manganese Ductility	5.50%	8%	2%	2%	1%	
Molybdenum Hardness and Corrosion Resistant	0%	0%	0%	2.50%	0%	
Corrosion Resistant	***	***	***	****	***	
Hardness	***	***	***	****	***	
Characteristic	Rust Industrial Grade	Rust Industrial Grade	Widest Uses & Food Grade	Expensive & Medical Grade	Magnetic	
		<u> </u>				







#### **INDUSTRIAL PIPES:**

- High Temperature Resistance
- Corrosion Resistant
- Pressure Resistant



#### **MECHANICAL TUBES:**

- Bright Surface
- Round, Square, and Rectangular Shape
- Wide and Various Applications



#### **STAINLESS STEEL:**

- Elevators
- Curtain Walls of Buildings
- Kitchenwares

# PART UZ Operational Briefing

- ◆Industry Trend
- Analysis of Revenue
- Analysis of Sales Regions
- **Balance Sheets**
- **◆**Cashflow Statement







#### >>> Industry Trend <<<



## 103 Indispensability

Demand of Steel is classified as a necessity. Stainless Steel is 100% recyclable

**Stainless Steel** is significantly needed in energy and other industries such as nuclear power plants, oil/gas pipelines, medical equipment, and cookware.

**Meet Customer Demand and Stablize Company Operations.** 

01

Trade Protection Barriers
Trading tension arises for
50% steel import tariffs
imposed by US.

**Geopolitical Risks** 

Unstable energy prices
High risk for reorganizing
supply chain

**Unstable Market Situation** 

Developing Contingency
Plans
Adjusting Business

**Strategies** 

**Impact** 



Recovery strength is weaker than expectations

**Steel Demand** 

Prolonged slowdown of demand

Economic order stabilized after reaching agreement of trading negotiations

Proactively Embrace
Challenges
Seize on Opportunities
Keep Competitive









#### Analysis of Revenue **\*\*\***

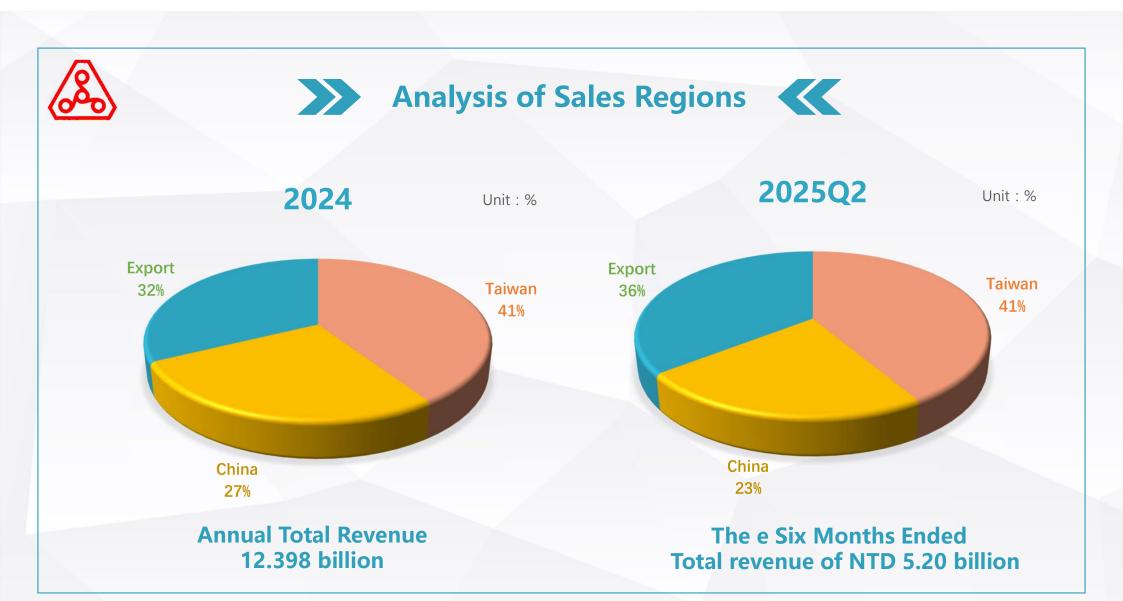


#### **Consolidated Revenue**



#### **Product Category Percentage**







#### >>> Balance Sheets <<

#### **Balance Sheets-Assets**



Assets 2024 Inventories 420 TWD Millions 2025Q1 Inventories 410 TWD Millions 2025Q2 Inventories 380 TWD Millions

#### **Balance Sheets-Liabilities**



Liabilities 2024 Borrowings 610 TWD Millions 2025Q4 Borrowings 530 TWD Millions 2025Q2 Borrowings 530 TWD Millions



## 2025 Q2 Cash Flow Statement

Unit: TWD Millions

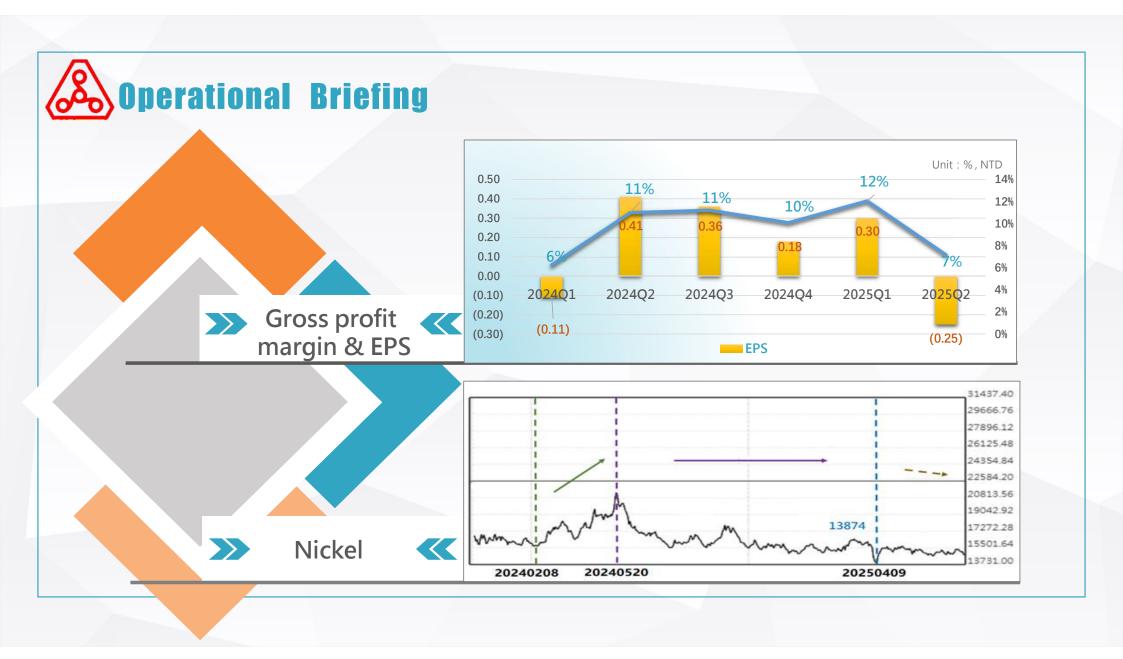




Inventory 288 Millions
Depreciation 144 Millions
Operating Assets 281 Millions



Capital Expenditures 329 Millions Purchase of Treasury Shares 36 Millions Refund of Loans 183 Millions





**Rooting Humanity.** 

Respecting Customer.

**Protecting Earth.** 

Securing Life.









彰源企業股份有眼公司 FROCH ENTERPRISE CO., LTD.